



## CASE STUDY

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40 hours of administration work per week

### Country Kitchen Lisburn

Country kitchen is a vibrant bakery, shop and restaurant that has been providing fresh produce and a relaxed, friendly environment to their customers for over 30 years. A family run business offering businesses and residents of the Lisburn area with our delicious traditional & speciality freshly baked breads, tempting fresh cream cakes, pastries and savoury products.

### InfoSoft NI

Specializes in creating custom solutions that remove paperwork and re-keying of data and automate ordering and invoicing customers. Our solutions allow business owners to achieve a smarter and more effective operational excellence within their business. They save time & money, reduce returns and increase sales. Not a single two businesses are the same and therefore each & every one of our solutions including FoodMan is heavily customised to the exact requirements of each of our customers.

### FoodMan Implementation

County Kitchen has been using the FoodMan business management solution since October 2013. Audrey Ferguson describes the company's business processes before Foodman a mix of paper files, Sage Accounts software & one too many spreadsheets. It was definitely an upgrade for us, getting Foodman, in that it linked lots of needs & knitted things together, she says.

Explaining how the company deploys Foodman. Audrey explains "We use it for processing all orders, our van sales teams create orders for the next visit to the shop from their mobile devices, this data is then added up together and our 'What to bake report' is created automatically every day." The orders are then delivered and signed for electronically on the mobile device screen. Finally at the end of the day/week/month, we hit one button and all orders become reconciled and Sage invoices are automatically created.

We have saved over 40 hours of administration work per week and we are also saving space in our office by not having to keep all the paper order books any more.

So I can confirm what Foodman really does is help us to provide a great customer service and manage our sales operation in a most quick and efficient way possible – it does not make our bread for us (yet) but it does do a lot of other essential things.

