



CASE STUDY

We don't retype any orders into invoices anymore

Davonne House Bakes Lisburn

Davonne House Bakes is a Lisburn based family run bakery businesses specialising in freshly baked breads and cakes. Davonne's products can be found across the Greater Belfast area and counties Antrim and Down. The company is run by brother and sister team Tracy and Shane and has been running the business since 1995.

InfoSoft NI

Specializes in creating custom solutions that remove paperwork and re-keying of data and automate ordering and invoicing customers. Our solutions allow business owners to achieve a smarter and more effective operational excellence within their business. They save time & money, reduce returns & increase sales. Not a single two businesses are the same and therefore each and every one of our solutions including FoodMan is heavily customised to the exact requirements of each of our customers.

FoodMan Implementation

Davonne House Bakes has been using the FoodMan business management solution since January 2013. Tracey Hall describes what FoodMan has done for the business: We had been using paper order books before FoodMan and we had to retype all of the orders into invoices. We also had to type up invoices for Musgrave group into the computer to get these delivered via EDI. Now we just let our drivers create the orders and get the customers to sign for them electronically. Each driver carries a mobile printer and can print the delivery docket there and then or the customer can be emailed it as a PDF file. At the end of the week we now press one button and within a few minutes all our sales and credits are created in Sage Accounts and all Musgrave & Hendersons orders are delivered via EDI to them. We can even create Template orders for customers that would usually get mostly the same products. Each time these are pre-programmed automatically however the driver can always change them just before he gets the order signed off.

We have saved over 40 hours of administration work per week since making the move to FoodMan and we are also much more confident with our reconciliation process.

Having taken the initial package we have recently purchased additional modules that will help us reduce our returns. The FoodMan Solution continues to save us money month on month.

